

Eastern Europe South Eastern Europe - Near/Middle East







Owner: Thiel Logistik AG

Thiel Logistik AG

- is an international logistics company
- specializes in end-to-end solutions for supply chain management (SCM)
- is already market leader in its core business fields or is working consistently toward achieving such a position
- is creating a competitive advantage for its customers through superior logistics services

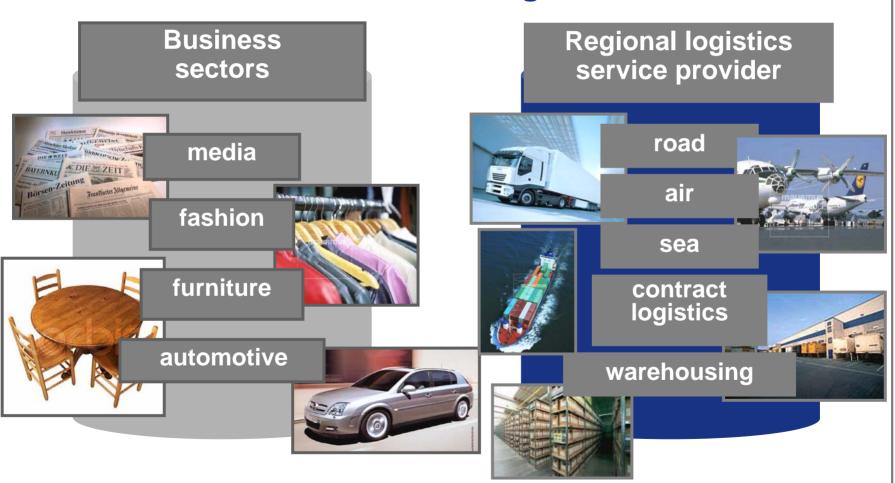
Its core business fields are

- regional logistics services providers in Germany, Austria, Switzerland,
 Eastern Europe
- specialized service providers for SCM in 4 defined sectors
 - automotive, fashion, media, furniture





Core business fields of Thiel Logistik AG







More than 10000 staff in 44 countries

Birkart Globistics

BTS DELHEY Logistik

Danner Logistik

delacher Logistics

dks

GAT Logistik

GST

Hospitec Swiss Facility Management

Kraftverkehr Bayern

Microlog

May Logistik

Quehenberger Logistikgruppe

SES Logistik

Subitec

Südkraft

Swiss Care

T&P

Theis

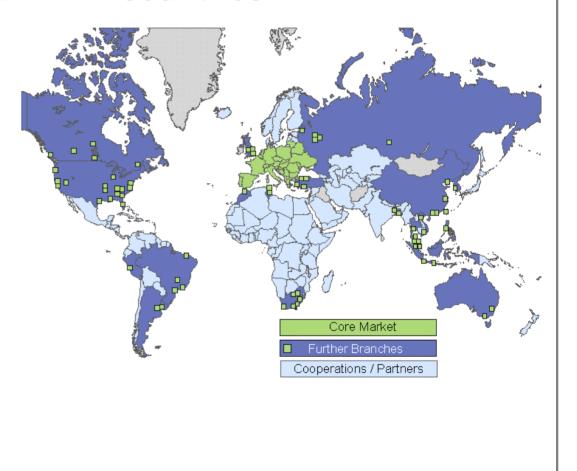
Thiel & Socios

Thiel EuroLogistics

Thiel Logistica

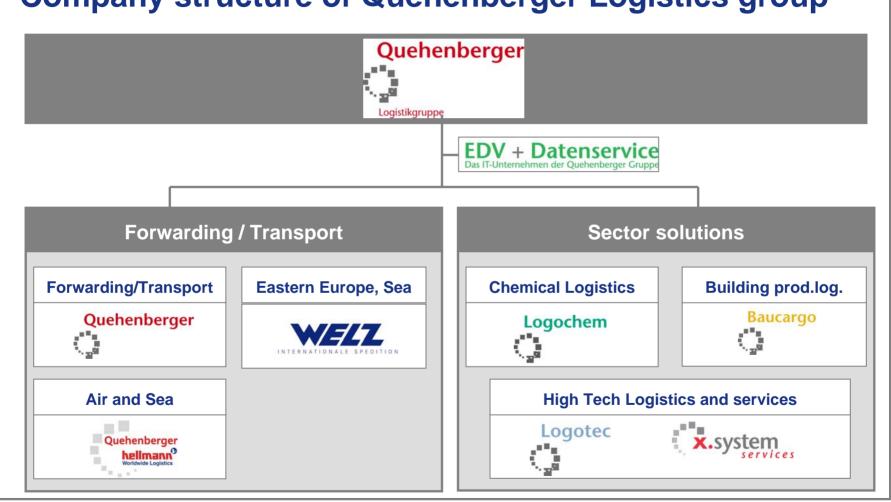
TK Logistik

Welz





Company structure of Quehenberger Logistics group





We get things moving

The Quehenberger Logistics Group is an extensive logistics enterprise

Outsourcing

Fully expanded comprehensive contract logistics



Warehousing

Our warehouse is your warehouse.



Forwarding/ Transport

throughout Austria and around the globe:

by road

by sea

by rail



Market sector solutions:

chemical logistics
high-tech logistics
and services
nuilding production
logistics





Leading in Eastern Europe

- Regular groupage transportation
- Transport of partial- and full loads
- Company owned warehouses
- rail connection partially available
- Air and Sea Freight
- Eastern Europe Hub Salzburg Bachstrasse
- Gateway for 24 countries to Eastern Europe, South Eastern Europe and Middle East
- Customs offices (regional and external EC borders)
- Distribution within each country through our own branches





Our Service for your success in Eastern Europe

- Handling in the language of the country
- Longstanding experience with culture, market and authorities
- Standardised IT infra-structure
- Centrally co-ordinated headquarters in Salzburg/Austria
- We work in Eastern and South Eastern Europe with Western standards:
 - production supply and disposal
 - Just-on-time-deliveries
 - procurement logistics
 - High quality customs service
 - Global distribution to destinated countries





Rail transport / Combined transport

- Limited partner in ÖKOMBI
- CCT / Zimline joint venture in Munich, Koper
- Private KLV trains (Triest, Hamburg, Bremerhafen, Milan)
- Contracts with Deutsche Kombiverkehr, Intercontainer, Transfracht...
- Contracts with the Austrian Federal Railway, the Polish, Hungarian, Slovakian, Russian railways, ...
- Rail transport to the CIS with tracking & tracing
 - Reloading for Russian wide track by our staff
 - tree times a week to Triest





Customs

- Import/Export customs clearance for any type of procedure
- Customs warehouses
- "Intrastat" notification
- Groupage customs declarations
- Customs clearance via our own "Border" offices on the external EU Eastern Europe borders







Air freight

- Quehenberger-HellmannWorldwide Logistics GmbH joint venture
- 341 branches in 134 countries
- IATA member
- One of 8 Lufthansa Cargo global partners
- United Airlines' premiere partner



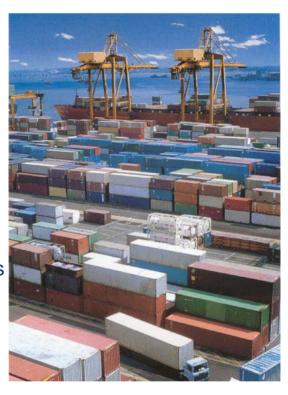






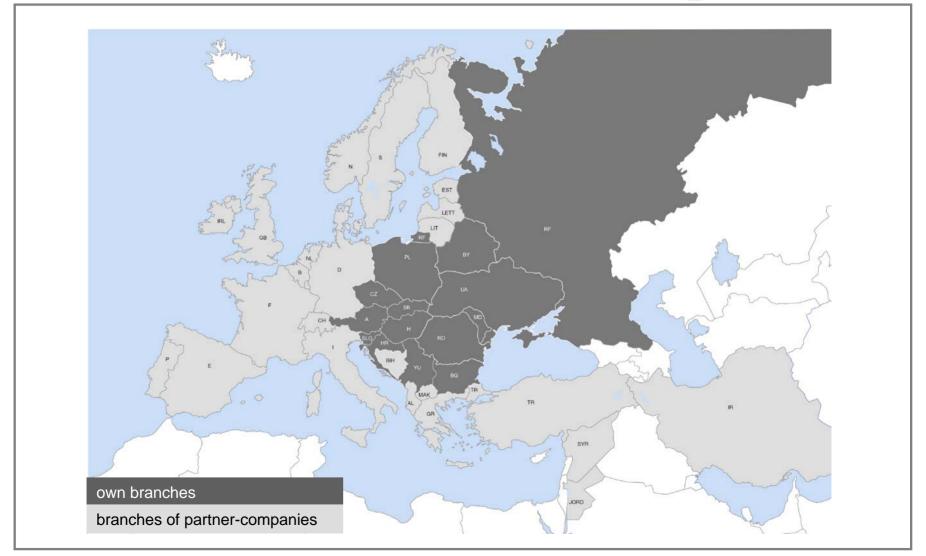
Sea freight / container transport

- 30.000 TEUs p.a.
- FCL, LCL import and export
- Project shipments
- Salzburg-Klessheim container terminal
- Container operating for forwarders and shipping companies
- Quehenberger-Hellmann Worldwide Logistics GmbH joint venture
- Global contracts with all major shipping companies



European network







Branch Netwerk: 48 own branches in 13 Eastern European countries



Russia

Belarus

Ukraine

Serbia-Montenegro

Moldova

Czech. Republic

Slowakia

Hungary

Poland

Slowenia

Croatia

Bulgaria

Ropmania



Russia



■ Location: Welz Ltd., Naberezhnaja Makarowa 12/2,

RF-199053 St. Petersburg

■ Further branches: Moskau, Novosibirsk, Velikij Novgorod, Nizhnij Novgorod

No. of employees: 60



Quehenberger locations

Welz-locations



Russia



■ **Departure Frequency**: 2x weekly

■ Warehouse area: 4.600 m² customs, customs free and ADR-warehouse

Business sectors: international and national part and full load transportation

sea freight air freight

warehousing

Rail transportation, handling project cargo

Customs clearances

Contact person:
Mr. Walentin PETROW

Tel.: 007 812 3258395 Fax: 007 81 2 3285475

e-mail: walentin.petrow@welz.ru



Belarus



Location: Welz Ltd.; Pushkinskaya Str. 10, ZiNr. 501,507,508,510,

BY-224030 Brest

Quehenberger-Hellmann Worldwide Logistics Belarus

Annajeva Str. 69; BY-220037 Minsk

Further branches: Minsk airport

No. of employes: 55



Quehenberger locations

Welz locations



Belarus



Departure Frequency: 2x weekly

■ Warehouse area: 500 m² customs-, customs free - and ADR-warehouse

■ Business sectors: International and national part and full load transportation

Handling rail and container transportation for Russia,

from Western European standardised rail tracks to Russian

wider rail tracks and the change over from European Freight law

CIM to Eastern law SMGS

customs clearances airfreight, sea freight

■ Contact person : Mr. Vladimir BONDARUK

Welz Brest

Tel.: 00375 162 232895 Fax: 00375 162 235484

e-mail: vb@mail.belhak.brest.by

Mr. Sergey BOROVIK

Quehenberger-Hellmann

Tel.: 00375 172 999-907 Fa: 00375 172 995-947

e-mail: sergey.borovik@quehenberger.by



Ukraine



Location: Quehenberger-Hellmann Worldwide Logistics Ukraine

Airport Boryspil, Boryspil-7, UA-08307 Kiev

Further Branches: Odessa, Uzhgorod

No. of employes: 25



Quehenberger locations

Welz locations



Ukraine



■ **Departure Frequency:** 1x weekly

■ Business sectors: International and national part and full load transportation

Rail transportation

sea freight air freight

Warehousing

Customs clearances Handling project cargo

■ Contact person: Mr. Yuri DUKHNITCH

Tel.: 00380 44 531-1220, Fax: 00380 44 544-1592

Mobil: 00380 44 2033842

e-mail: yuri@quehenberger.kiev.ua



Poland



■ Location: Welz Internationale Spedition Sp.z.o.o.

ul. Metalowa 3, PL-43100 Tychy

■ Further branches: Warsaw, Zielona Gora, Mielec, Innowroclaw,

Terespol, Malaszewicze, Gdansk, Korczowa

No of employees: 70



Quehenberger locations

Welz locations



Poland



Departure Frequency: 4x weekly

■ Warehouse area: 2.500 m² customs, customs free and ADR-warehouse

■ Business sectors: International and national part and full load transportation

Rail transportation from and to GUS

warehousing

customs clearances

air freight

Sea freight, container handling

Contact person:
Mr. Rafal PUSZCZEWICZ

Tel.: 0048 32 7897700 Fax: 0048 32 7897707

e-mail: r.puszczewicz@welz.pl



Czech Republic



Location: Welz Internationale Spedition s.r.o.

Westpoint Business Park, U Silnice 949, CZ-16100 Prague 6

■ Further brachnes: Breclav, air freight office Prague

No. of employees: 40



Quehenberger locations

Welz locations



Czech Republic



Departure Frequency: daily

■ Warehouse area: 7600 m² customs, customs free and ADR-warehouse

rail connection

■ Business sectors: international and national part and full load transportation

rail transportation

air freight (IATA-Agent)

sea freight, container handling

customs clearances

warehousing

Contact person : Mrs. Magdalena JANCOKOVA

Tel.: 00420 274 021 051 Fax: 00420 274 819 913

e-mail: magda.jancokova@welz.cz



Slovakia



Location : Welz Slowakia s.r.o.

Komarnanska 24, SK-82105 Bratislava

■ No. of employees: 16



Quehenberger locations

Welz locations



Slovakia



Departure Frequency: daily

■ Warehouse area: 800 m² customs, customs free and ADR-warehouse

■ Business sectors: International and national part and full load transportation

air freight

sea freight

Warehousing

Customs clearances

■ Contact person: Mrs. Eva BOSAKOVA

Tel.: 00421 2 534 19636

Fax: 00421 2 534 196267

e-mail: eva.bosakova@welz.sk





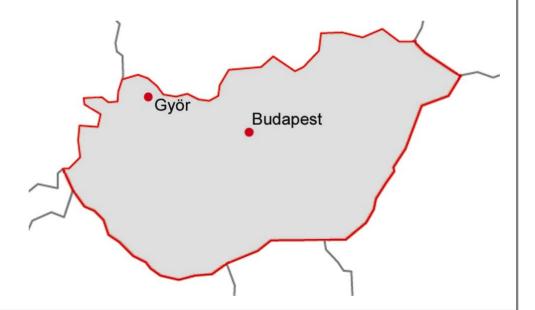
Hungary



■ Location: R. Quehenberger Kft., Szentiváni u. 2,HU-9027 Györ

■ Further branches: Budapest, Budapest-Vecses

No. of employees: 60



Quehenberger locations

Welz locations





Hungary



Departure Frequency: daily

■ Warehouse area: 5.700 m² customs, customs free and ADR-warehouse

Business sectors: International and national part and full load transportation

air freight sea freight warehousing

customs clearances

■ Contact person: Mrs. András Szórádi

Tel.: 0036 96 500-700 Fax: 0036 96 424-477 Mobil: 0036 309 363616

e-mail: andras.szoradi@quehenberger.com



Slovenia



■ Location: Welz d.o.o., Intern. Spedition

Kajuhova 51 / III, SI-1001 Ljubljana

Further branches: Spodnja Idrija, Koper, Brnik

No. of employees: 23



- Quehenberger locations
- Welz locations



Slovenia



Departure Frequency: 4x weekly

■ Warehouse area: 600 m² customs, customs free and ADR- warehouse

■ Buisness sectors: International and national part and full load transportation

air freight

sea freight

warehousing

customs clearances

■ Contact person: Mr. Martin Majcen

Tel.: 00385 1 520-6104

Fax: 00385 1 520-6130

Mobile: 00386 41 426530

e-mail: martin.majcen@welz.si



Serbia-Montenegro

And and an all

Location: Welz d.o.o.

Ul. Omladinskih Brigada 36

SCG-11000 Beograd

No. of employes: 7



- Quehenberger locations
- Welz locations



Serbia-Montenegro



■ **Departure Frequency**: 2x weekly

■ Warehouse area: 200 m² customs, customs free and ADR-warehouse

Business sectors: International and national part and full load transportation

rail transportation

air freight

customs clearances -

since Jan. 1, 2004 own customs broker licences

Contact person:
Mr. Vladimir VARICAK

Tel.: 00381 11 3118858

Fax: 00381 11 3118857

e-mail: welz@EUnet.yu



Croatia



Location: Spedicija Welz d.o.o.

Jankomir 25, Zi Nr. 145, 146, HR-10000 Zagreb

Further branches: Osijek, Vukovar

No. of employees: 14



Quehenberger-locations

Welz-locations



Croatia



■ **Departure Frequency**: 4x weekly

■ Warehouse area: 830 m³ ADR-, customs, customs free and ADR-warehouse

■ Business sectors: International and national part and full load transportation

air freight

sea freight

warehousing

customs clearances

Contact person : Mr. Sasa Baleta

Tel.: 00385 1 3871-630

Fax: 00385 1 3871-120

e-mail: spedicija.welz@zg.tel.hr



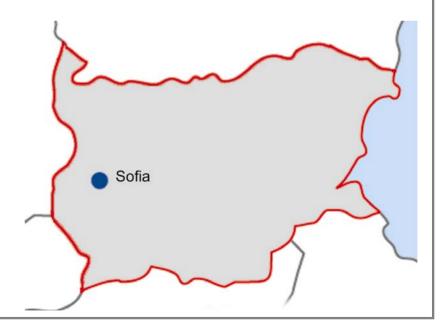
Bulgaria



■ Location: Franz Welz Internationale Transporte GmbH

Blvd. Botevgradsko schose 247, BG-1517 Sofia

No. of employees: 11



Quehenberger locations

Welz locations



Bulgaria



■ **Departure Frequency**: 2x weekly

■ Warehouse area: 1.500 m² customs, customs free and ADR-warehouse

Business sectors: international and national part and full load transportation

air freight

sea freight

warehousing

customs clearances

■ Contact person: Mrs. Kristina BUNDEVA

Tel.: 00359 2 9424732

Fax 00359 2 9424730

kristina.bundeva@welz.bg



Romania



■ Location: Welz Romania Srl., Bdul. Timisoara Nr. 90, RO-77403 Bucharest

SC Quehenberger Spedition SRL, Nicolae-Balcescu-Str. 186,

RO-0300 Pitesti

Further branches: Arad, Constanta, Giurgiu, Timisoara, Bucharest Otopeni Airport

No. of employees: 107



Quehenberger locations

Welz locations



Romania



Departure Frequency: 2x weekly

■ Warehouse area: 6.000 m² customs, customs free and ADR-warehouse

Business sectors: International and national part and full load transportation

rail transportation

air freight, sea freight

warehousing

white goods logistcs, logistics for the automobile industry

customs clearances

■ Contact person : Herr Liviu RADULESCU Herr Sorin BALEANU

Welz Bukarest Quehenberger Pitesti

Tel.: 0040 21 4440940 Tel.: 0040 48 201401 (402, 403)

Fax: 0040 21 4442957 Fax: 0040 48 201401

e-mail: liviu.radulescu@welz.ro e-mail:sorin.baleanu@quehenberger.ro



Moldavia



■ Location: Quehenberger-Hellmann Moldova SRL,

bd. Dacia 80/3, International Airport "Chisinau",

MD-2026 Chisinau, Moldova

■ No. of employees: 3

Chisinau

Quehenberger-Standorte

Welz-Standorte



Moldavia



Departure Frequency: weekly

■ Warehouse area: 250 m² customs and customs free warehouse

Business sectors: international and national part and full load transportation

customs clearances

Contact person: Herr Ruslan Pirnevu

Tel.: 00373 22 524016

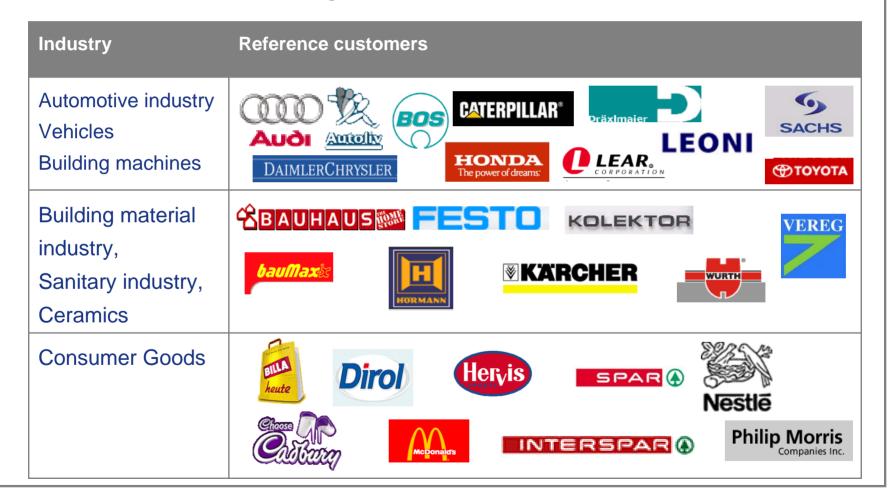
Fax 00373 22 524427

Mobil: 003739 130722

e-mail: ruslan_pirnevu@quehenberger-hellmann.md



Customers that keep us on the move





Customers that keep us on the move

Industry	Reference customers
Chemical industry Cosmetics	AVON.com
High-Tech IT	Motorola intelligence everywhere OLYMPUS SONY PHILIPS SIEMENS
White goods	Altex
Wood industry	KAINDL
Others	AMOR RENTSCH FUNDRESS POLSKA FOLSKA JORGE NIBOBAPEHHЫЙ ЗАВОД